



**BORDER STATES**  
*Supply Chain Solutions*

February 12, 2010

## CREDIT REFERENCE LETTER

The information contained in this letter is relevant for the following companies:

- **Border States Industries, Inc.**
  - D/b/a Border States Electric Supply
  - D/b/a Border States Industrial Supply
  - D/b/a Border States Electric Supply of New Mexico, Inc.
  - D/b/a Border States Electric Supply of Minnesota, Inc.
    - D/b/a Minnesota Electric Supply, A Division of Border States
- **Border States Electric Supply of Texas, Inc.**
- **Border States Electric Supply of Tennessee, Inc.**
  - D/b/a Harris Electric Supply, A Division of Border States

### Bank Reference:

Wells Fargo, Minnesota NA  
Attn: Joshua D. Lucas  
MAC N9307-230  
7900 Xerxes Ave S, Suite 2300  
Bloomington, MN 55431  
Phone: (612) 316-4182  
Fax: (612) 316-1621

### Supplier References:

Littelfuse, Inc.  
Attn: Pat Repa  
8755 W. Higgins Rd, Ste 500  
Chicago, IL 60631  
Phone: (773) 628-0617  
Fax: (847) 512-0745

Preformed Line Products  
Attn: Tracy Ulizzi  
660 Beta Dr.  
Mayfield Village, OH 44143  
Phone: (440) 461-5200  
Fax: (440) 473-9319

Lightolier  
Attn: Crystal Silvia  
631 Airport Rd  
Fall River, MA 02720  
Phone: (508) 646-3007  
Fax: (508) 646-3171

Dun & Bradstreet DUNS Number: 04-725-5799

Border States Industries, Inc.	Federal ID Number: 45-0275004
Border States Electric Supply of Texas, Inc.	Federal ID Number: 20-4367016
Border States Electric Supply of Tennessee, Inc.	Federal ID Number: 26-3420989

Border States is also listed with NACM and Electrical Manufacturers' Credit Association.

Brian Becker, CPA  
Vice President of Finance  
[www.borderstateselectric.com](http://www.borderstateselectric.com)